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## Danish Ship Finance at a glance

Conservative ship lending since 1961

15 bps average annual net write-offs since 2000

Full recourse corporate lending

Loan book of

DKK 33.5 billion

672 vessels

**Best-in-class** credit history

Very robust funding & capitalisation

Highly operationally efficient and lean decision-making structure

Most shipping segments are currently doing well



## Financing shipping globally

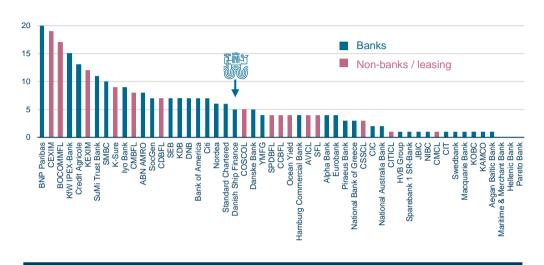
### We have a strong value proposition

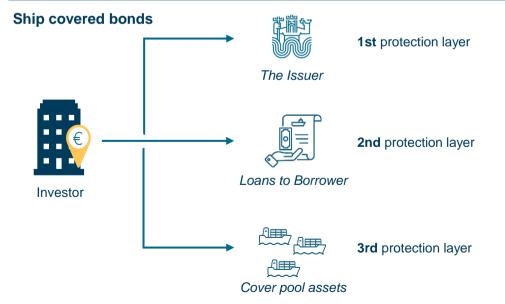
- · Support reputable shipowners across shipping cycles
- Specialty lender with global reach and recognition
- Deep sector knowledge and a highly experienced organisation
- Ranked a top 4 shipping bank globally by Prospera the last 4 years

## Our business model is highly focused

- One product: senior secured corporate lending to ship owners, collateralised by 1st lien ship mortgages
- Strong risk management
- Highly robust balance sheet\*
- Funded via DKK and EUR covered bonds

#### Competitive Landscape (lending in 2022, USD bn)

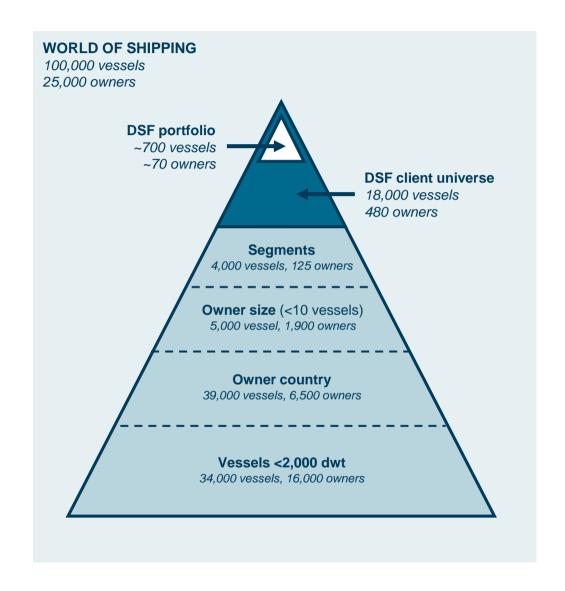








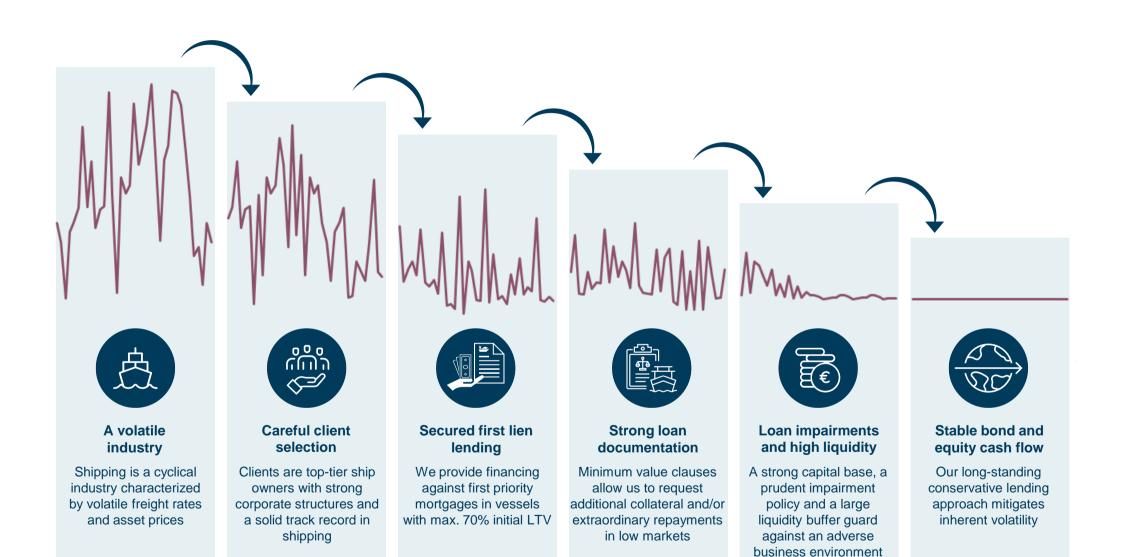
## A careful client selection process is key to our business model







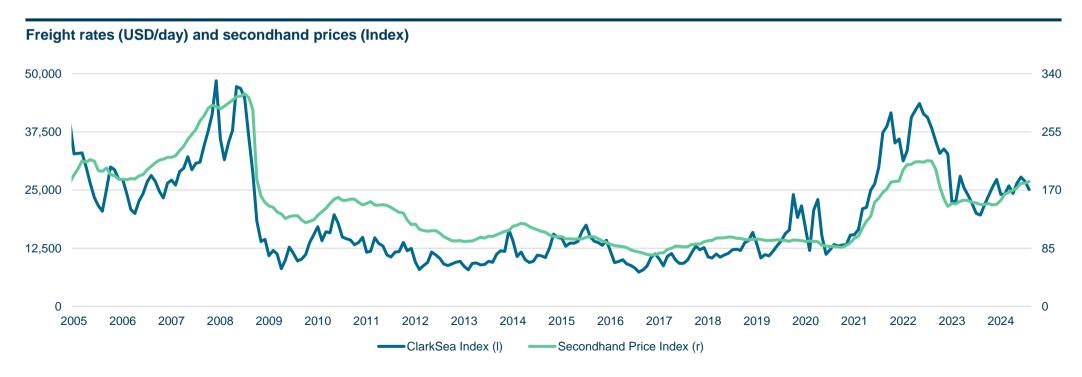
## Our business model turns a volatile industry into a stable cash flow





## Freight rates and secondhand vessel prices remain at elevated levels

- Earnings in 2024 were still among the highest 30% observed since 2000, despite a softening from recent highs
- Average secondhand prices track around index 180, which is among the top 20% highest observations
- The Tanker (Crude, Product and Chemical) segments drive the current cycle
- Tankers are expected to see continued solid earnings and secondhand vessel values. Gas and Container vessels are challenged by frontloaded deliveries of vessels

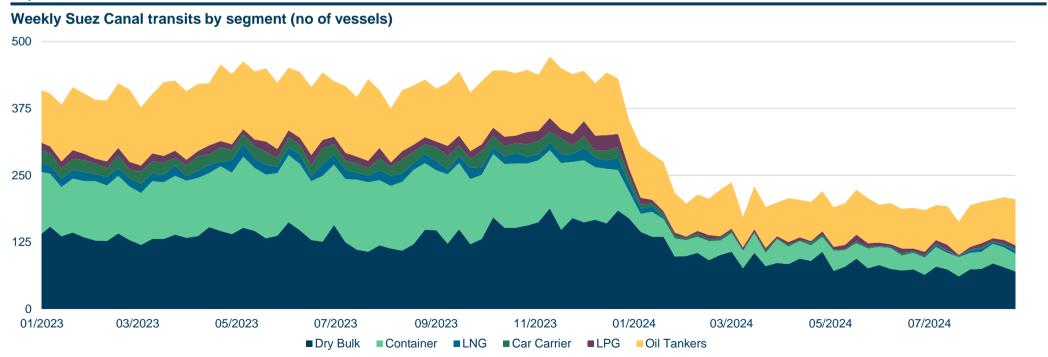






## Some segments have been impacted more by the tensions in the Red Sea

- Around 10-12% of global trade passes through the Red Sea every year to transit via the Suez Canal over 25,000 transits were reported in 2023
- The number of transits have more than halved compared to a year ago however, we still see many vessels passing through the Suez
   Canal
- Freight rates in some segments have increased, as vessels diverted around the Cape of Good Hope reduces the active supply of vessels and creates a short-term infrastructural bottleneck
- The Container segment may experience a short-term relief, as the segment is expected to struggle with surplus-vessel capacity in the coming
  years

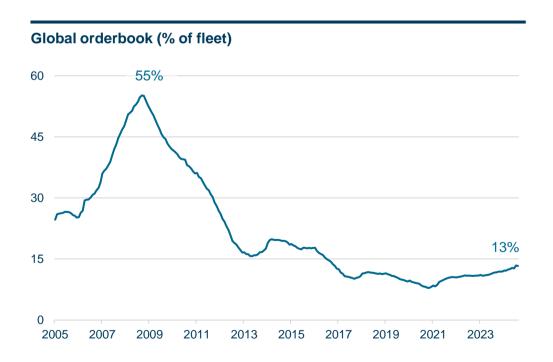


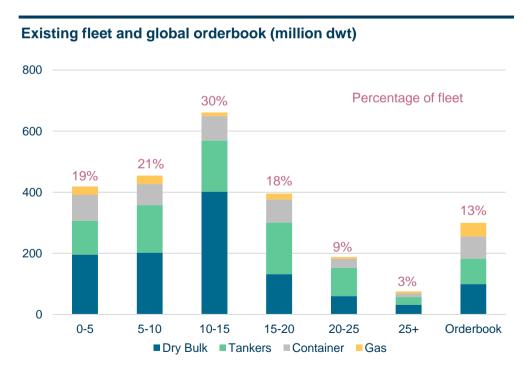




# Global seaborne trade is expected to grow, while the supply side is looking manageable

- Global seaborne trade increased by a little over 4% during 2023 and is forecast to grow by approx. 6% in 2024 (distance-adjusted)
- Supply/demand remains well balanced. The orderbook is only 13% of the fleet, significantly below its peak
- Most major shipyards are fully booked with Container and Gas carrier deliveries until 2026/27
- We expect the pace of fleet renewal to significantly accelerate when the shipping industry finally settles on a fuel standards for green vessels





Source: Clarksons Research, Danish Ship Finance



## Decarbonisation – defining the challenge in shipping

#### Shipping will continue to play a major economic role

- The most energy efficient mode of transportation
- Carries 80-90% of global trade and is responsible for 2.5% of global CO<sub>2</sub> emissions
- Is expected to grow in line with global trade at 3% p.a.
- Hence, CO<sub>2</sub> reduction in shipping is imperative

### Shipping is a "hard to abate" industry

- Capital-intensive, with asset life-span of 20+ years
- · Carbon-free alternatives are not yet available in any scale
- Fuel alternatives are not economically viable today

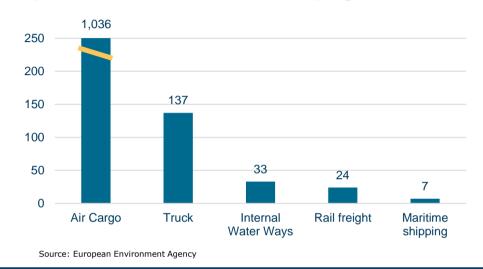
### Shipping has already achieved substantial CO2 reductions

- Shipping's emissions per tonne-mile (CO<sub>2</sub> intensity) has fallen by 42% since 2008
- Absolute emissions have fallen by ~17% over the period
- Full de-carbonisation will require technological change

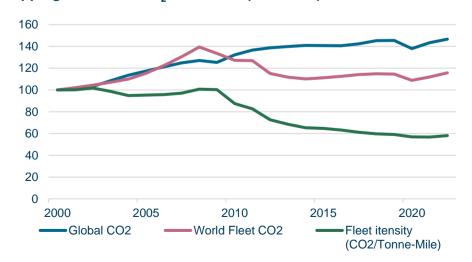
### The road to de-carbonisation in shipping

- Commercial optimisation and decarbonisation
- Tighter emissions regulations (low-emissions corridors, ETS, FuelEU Maritime) and reporting requirements (CII, EEXI, Poseidon Principles)
- The final transition to zero-carbon fuels and -vessels will require substantial investment in land-based infrastructure

### Avg GHG emissions by mode of transport (gCO<sub>2</sub>e/Tonne kM)



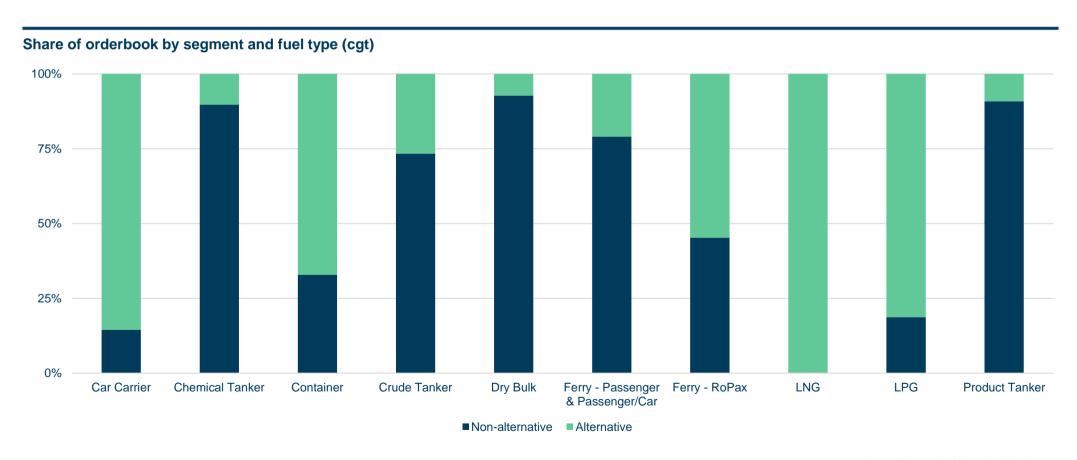
#### Shipping vs. Global CO<sub>2</sub> emissions (2000=100)





## Over 50% of the orderbook is alternative fuel 'ready' or 'capable'

- The alternative fuel orderbook is primarily driven by Liner segments and Gas Carriers
- Most dual fuel new-builds are LNG-capable, a transition fuel. Relatively few ships are fully zero-carbon fuel compliant from the outset





Source: Clarksons, Signal Ocean, Danish Ship Finance

## Our ownership- and capital structure provides a solid platform

### **Background**

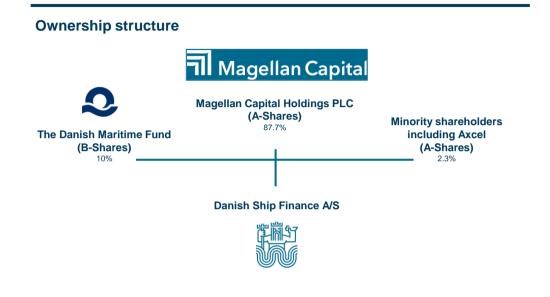
- Established by law in 1961
- Until 2005 DSF was a self-owned foundation financing Danish built ships
- DSF was converted into a limited liability company in 2005, at which point retained earnings was encapsulated as a tied-up reserve capital of DKK 8.3bn

#### **Current structure**

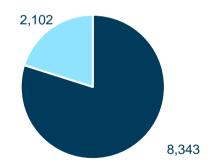
- B-shareholder receives preferred 15% dividend, capped at 1% of the tied-up reserve (DKK 83m)...
- ...A-shares thus leverages earnings above this level

## Providing leverage and creditor protection

- The tied-up reserve capital cannot be distributed
- Should the reserve sustain losses, it must be fully replenished before distributions can be made to other shareholders
- As a consequence, DSF will remain highly capitalised



#### **Equity capital, m DKK**



- Tied-up reserve capital
- Share capital, retained earnings and reserves (before dividends and deductions)\*

Source: Danish Ship Finance, Interim Report, First Half 2024.

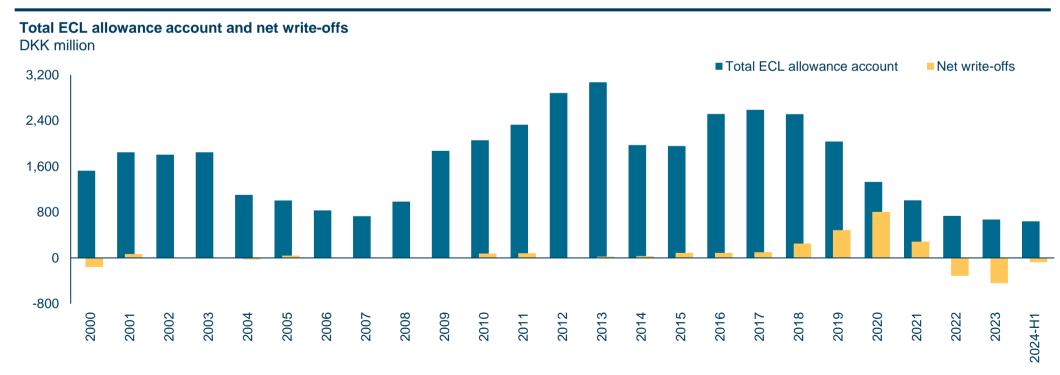
\*An extraordinary dividend of DKK 1,164 million was declared by the board of directors and paid to the shareholders on 11 July 2024.

Financing the transition



## A highly prudent credit and impairment policy cushions against market fluctuations

- For full-year 2023, loan impairment charges amounted to an income of DKK 506 million of which recovery on loans previously written-off comprised DKK 442 million
- The average annual net write-offs amounted to 15 bps since year 2000, and only 3 bps on conventional shipping (since 2008)
- The total ECL allowance account amounted to DKK 639 million at the interim report of 2024, equivalent to 2.0% of the loan book

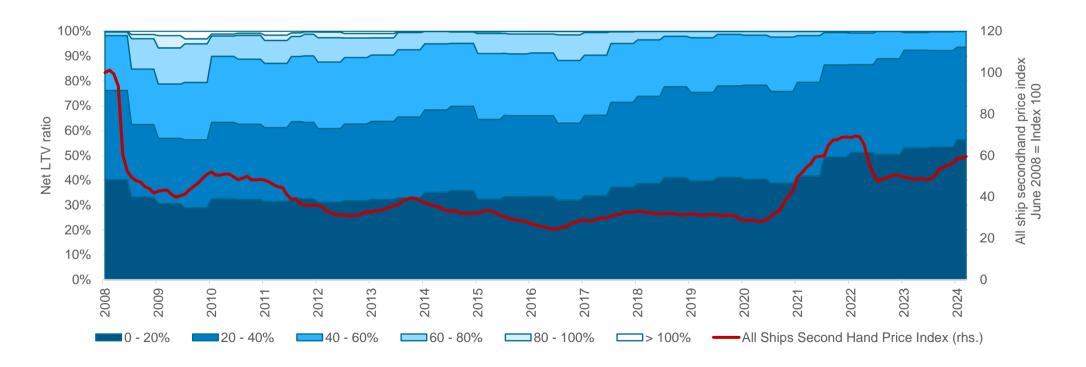




## Instalments and minimum value clauses stabilise asset cover

- The chart displays the benefit of having minimum value clauses ("MVC") loan documentation, giving DSF the option to demand additional collateral or prepayment when vessel values fall
- Stable asset cover (Loan to Value coverage) across the loan book even post 2008 when vessel values fell significantly, displayed by the red curve on the below chart (right axis)

### Development in LTV intervals of the loan book net of loan impairment charges

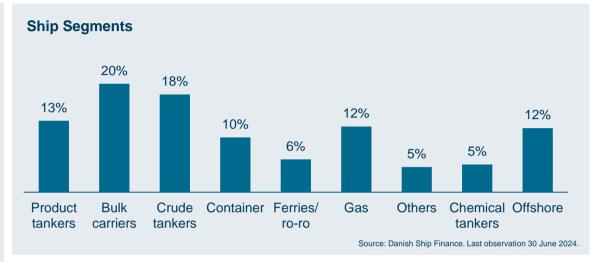




## The loan book is diversified across countries and ship segments









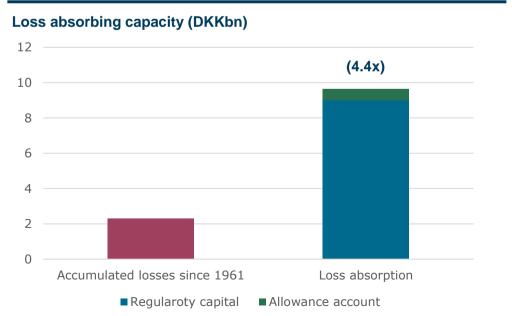


## Low LTVs, prudent provisioning and ample liquidity provide a strong buffer

- Ability to withstand extreme default scenarios:
  - The total ECL allowance account is sufficient to cover a default rate of 80%, if vessel values above 50% (i.e. after 50% haircut) is lost
  - In this scenario, write-offs will not erode the capital base and will be covered by the existing accumulated loan impairment charges
- Accumulated historical loan losses since 1961 of approximately DKK 2.2bn
- Total loss absorbing capacity (equity + allowance account) equals 4.4x total historical losses over 60 years

#### **Net LTV intervals**

%	2024-H1	2023
0-20	56	53
20-40	37	39
40-60	6	8
60-80	0	0
80-90	0	0
>100	0	0





## Our issuer and rating profile

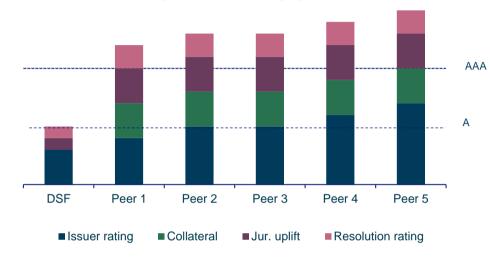
Issuer credit rating
BBB+ (stable outlook)

Bond rating
A (stable outlook)

S&P Global
Ratings

- The bond rating includes one notch uplift for exemption from BRRD and one notch for jurisdictional support, but no uplift for collateral
- Danish mortgage institutions (SIFI) get 2+3 notches uplift for resolution regime and jurisdictional support in addition to multiple notches for collateral
- Our bonds are LCR (2A) and UCITS compliant
- EUR bonds are ECB repo eligible as well as CRR Art. 129 compliant
- All bonds have hard bullets

### S&P covered bond rating vs Danish mortgage institutions



#### **S&P** and **ECBC** profile









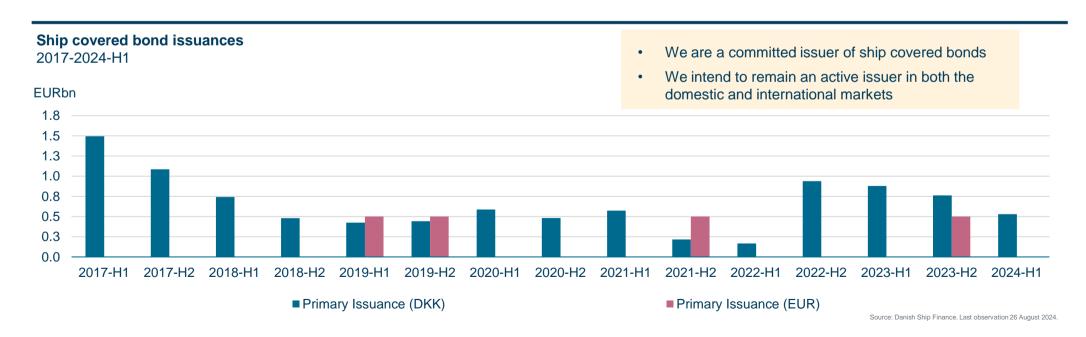






## We are a committed covered bond issuer

- Primary issuance of EUR 11.4 bn across both capital centers in the period from 2017 to 2023.
- During the same period, buy-backs of bonds, EUR 8.8bn, with shorter maturities (1-3 years), has added liquidity to the secondary market
- Annual average activity from DSF (primary and secondary) turnover of approximately 50% of outstanding bonds, with new issuance average maturity of 4-6 years
- It is a strategic priority for us to maintain a diversified European investor base and we intend to remain an active issuer in the EUR market
- In addition, we are exploring other currencies
- Expect similar pattern in 2024 compared to 2023: Switch activity as well as net issuance in the order of EUR ~500-700m





## Profile of the two capital centres

- In order to issue CRR compliant EUR covered bonds, we established Capital Centre A in 2019 from which EUR covered bonds are issued
- The DKK bonds are issued from Capital Centre Institute in general

Capital Centre A (30/6-2024)	
Cover Pool (EUR issuances)	
LTV (max 60%)	37%
ос	23%
WAL – funding	2.7yrs
WAL - loans	2.4yrs
Seasoning avg. (client relationship)	21.6yrs
Number of loans	82
Client concentration (10 largest)	71%
Substitute assets DKK (mostly AAA)	0.8bn
Bonds DKK (equivalent)	8.9bn

Institute in general (30/6-2024)	
Cover Pool (DKK issuances)	
LTV (max 70% initially)	41%
ос	21%
WAL – funding	2.9yrs
WAL – loans	3.1yrs
Seasoning avg. (client relationship)	18.5yrs
Number of loans	202
Client concentration (10 largest)	53%
Substitute assets DKK (mostly AAA)	10.5bn
Bonds DKK	35.5bn

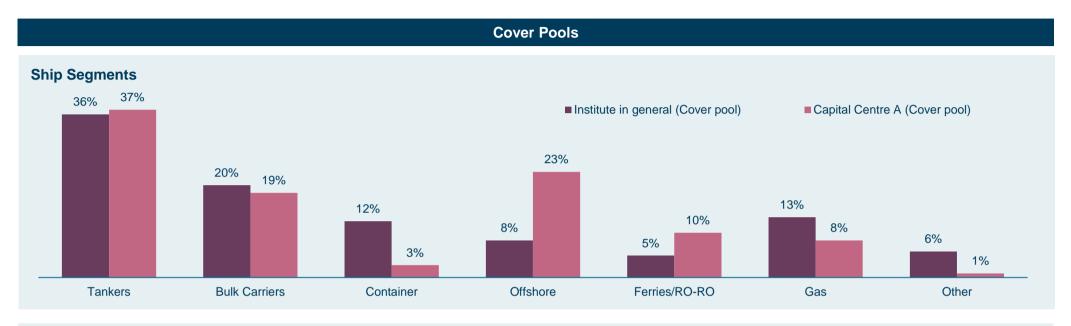
<sup>✓</sup> Cover pool information for both capital centres are available at ECBC Label Templates (NTT) & (HTT) on a quarterly basis

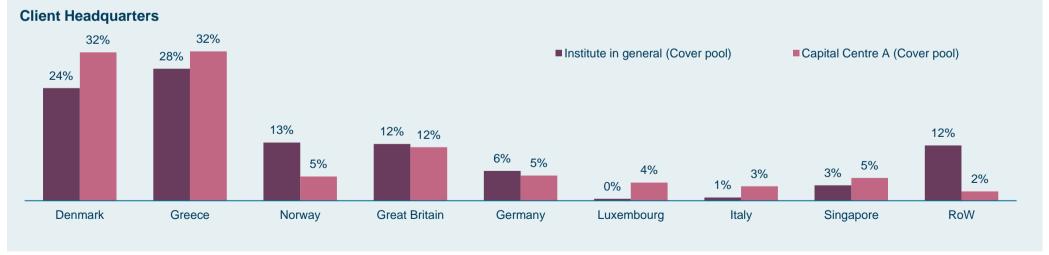


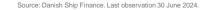




## Ship and geography segments of the two capital centres

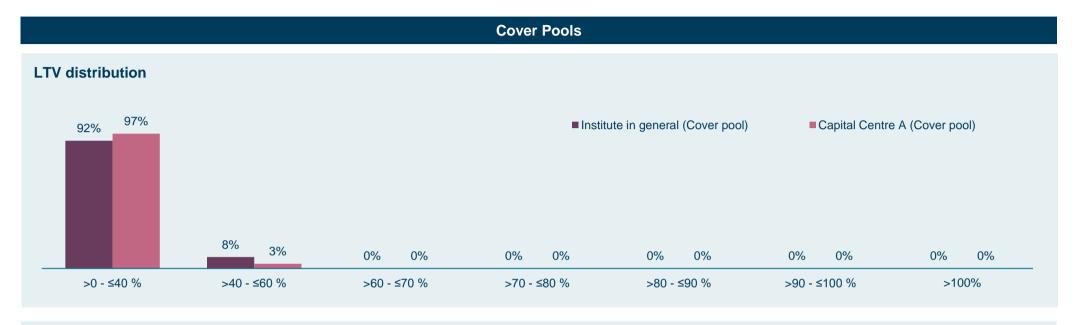




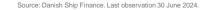




## Loan-to-value and lending currencies of the two capital centres









# Our financial performance reflects a stable business model and a prudent credit profile

INCOME STATEMENT DKK million	2024-H1	2023	2022	2021	2020	2019	2018	2017
Net interest income from lending	220	413	562	541	501	516	477	541
Net interest income from finance activities	128	189	65	(37)	41	115	163	135
Total net interest income	348	602	626	504	542	631	640	676
Net interest and fee income	359	617	640	536	562	657	672	696
Market value adjustments	113	175	(206)	(82)	(150)	(197)	(135)	37
Staff costs and administrative expenses	(94)	(201)	(187)	(167)	(158)	(166)	(158)	(141)
Loan impairment charges (plus = income)	106	506	583	39	(100)	2	(35)	(163)
Profit before Tax	484	1,097	830	326	154	296	343	427
Net profit for the period	358	818	663	254	117	227	262	334

BALANCE ITEMS DKK million	2024-H1	2023	2022	2021	2020	2019	2018	2017
Loan book	33,529	31,980	35,005	37,544	33,576	41,440	39,591	37,412
Issued bonds	43,183	43,595	41,402	43,228	42,477	47,738	43,549	42,467
Equity	10,445	10,407	9,755	9,325	9,275	9,260	9,229	9,307
Total 1 capital ratio	21.2%	23.6%	21.9%	20.1%	22.3%	18.5%	19.0%	19.7%
Minimum requirement	13.4%	13.3%	13.0%	11.6%	12.0%	12.5%	11.2%	10.8%
Return on equity after tax	3.4%*	8.1%	7.0%	2.7%	1.3%	2.5%	2.8%	3.6%

<sup>\*</sup>Return on equity after tax for the first half of 2024 is not annualized.



## Sustainability highlights



- All individual clients in our lending portfolio have sustainability ratings
- We introduced sustainability ratings in September 2019, and have continuously developed our framework since



- Sustainability-linked loans constituted 34% of new lending and refinancings in the first half of 2024
- Our target for the end of 2024 is for over 50% of new loans to be either sustainability-linked or supportive of clients' transitions towards more sustainable business models.



- We have restated financed emissions historically to reflect well-to-wake emissions instead of tank-towake.
- The emission intensity of our loan book is declining



- We participate in the Poseidon Principles Steering Committee and have recently implemented the IMO's new net zero ambition
- The portfolio's Poseidon Principles performance improved in the latest reported figures against IMO's initial strategy, going from +5.7% in 2022 to +3.7% in 2023.



## Sustainability in Danish Ship Finance

- For the second time, we release comprehensive data on financed emissions. Our financed emissions decreased to 176 tonnes of CO2e per DKK million of lending, down from 231 tonnes of CO2e in last year's inaugural reporting.
- We are currently implementing the Corporate Sustainability Reporting Directive (CSRD), which involves an increased obligation to collect, report, and publish information on sustainability.
- The CSRD necessitates strengthening our internal processes and approaches to evaluating our clients' material ESG risks.
   We are currently updating our sustainability rating framework to significantly improve its objectivity.
- The targets we have set combine three aspects of our business
  - 1. Targets that are industry-linked
  - 2. Targets that we will accommodate **together with our clients**, supporting them in their journey
  - 3. Targets focused on our own organisation

#### Our targets

#### Sustainable finance targets

#### Long-term objective:

We are committed to supporting the shipping industry in its sustainable transition by targeting a net zero loan book by 2050

#### **Milestones:**

2024	>50% of new lending is sustainability-linked and/or supportive of the sustainable transition
2024	>10% of investing portfolio in sustainable bonds
2025	New loans only to clients who are actively engaged in the sustainable transition
2025	Loan portfolio is fully aligned with the Poseidon Principles trajectories

### **Our direct impact**

#### Long-term objective:

We are committed to being a responsible employer with a diverse and inclusive culture and a strong focus on neutralising our direct environmental footprint

#### **Milestones:**

2024	Annually reduce our own direct climate impact by at least 5%
2024	12.5% of board members to be of the underrepresented gender
2025	Minimum 40% of the underrepresented gender in leadership positions



## Further information

#### **Further Information**

Please visit our website to gain more information

www.shipfinance.dk

#### **Investor Relations Contacts**



**Simon Hajaj Ruby Harmat** Head of Funding and Investor Relations

E: SHA@shipfinance.dk

T: +45 3374 1048



Martin Dalskov Linderstrøm Head of Treasury

E: MLI@shipfinance.dk

T: +45 3374 1034



Lars Jebjerg CFO

E: <u>LJE@shipfinance.dk</u>

T: +45 3374 1014

#### **Recent Publications**



Read our Interim Report 2024-H1

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Read **S&P's** latest update on our covered bond and issuer rating

https://www.shipfinance.dk/investor-relations/rating-and-bonds/



# Appendix



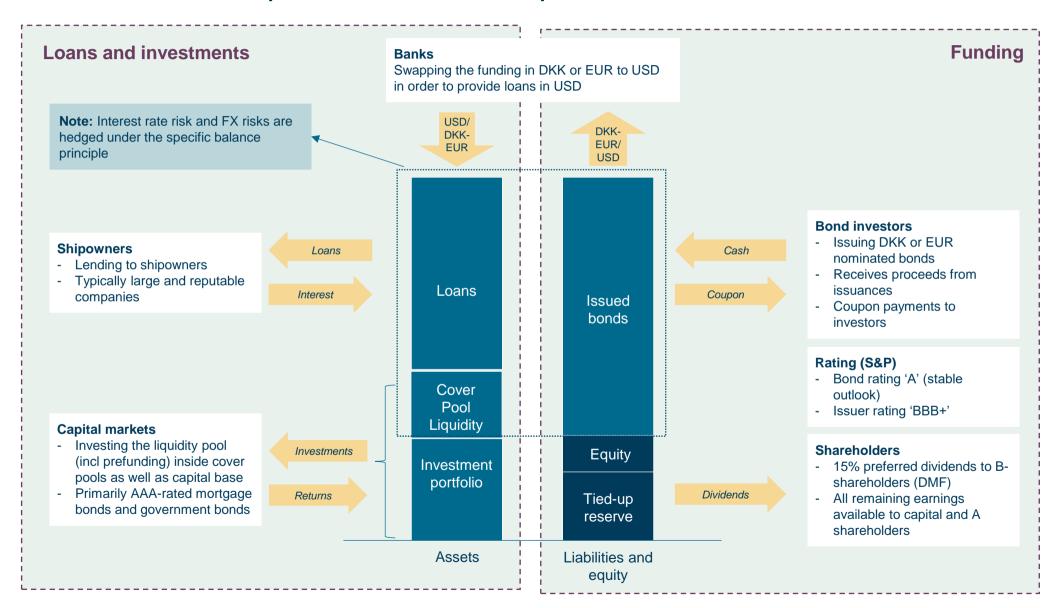


## Secured first lien financing

**Primarily** No equity Conservative corporate secured lending policy finance lending 100% of net lending Weighted **Lending limits** LTV of 38% within 60% of market defined by Danish law on net loan book value ~12% **Lending against** Long-term 1st priority mortgage of loan book focus only in vessel(s) amortising per year



# We merge the safe balance principle of Danish mortgage institutions with secured corporate credit discipline





# The legal framework governing our business closely resembles that of Danish mortgage institutions

Legislation governing the treatment of holders of ship covered bonds and holders of real estate covered bonds is similar, apart from adjustments to account for the differences between the mortgaged assets

#### **General regulation**

- The Danish Financial Business Act
- The Executive Order on Bond Issuance, the Balance Principle and Risk Management
- The Danish Companies Act
- The Danish Capital Markets Act

#### **Special regulation**

- The Act on a Ship Finance Institute:
  - Issuance of bonds
  - Bankruptcy proceedings
  - Restrictions on cessation of activities
- The Executive Order on a Ship Finance Institute:
  - · Regulation of management
  - · Collateral for loans/CB
  - Capital/solvency requirements
- We are exempted from the EU Credit directive:
  - Not subject to large single exposure regulation

#### **Articles of association**

- Our purpose:
  - Ship financing in Denmark and, if it does not limit the ability to provide loans in Denmark, internationally
- Tied-up reserve capital of DKK 8.3bn

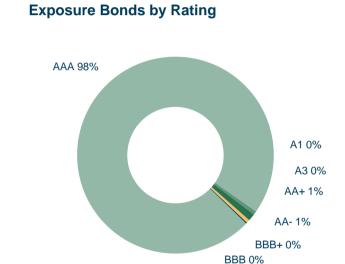


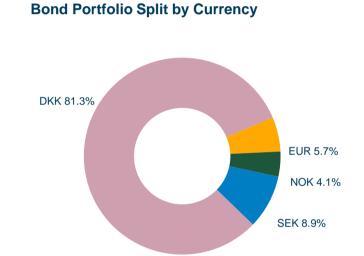
## Legal framework

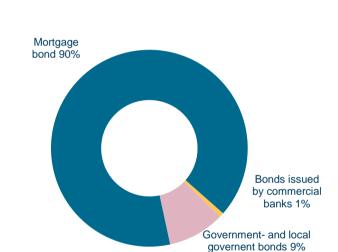
	EUR Ship Covered Bonds (SDO)	Ship Covered Bonds Skibskreditobligationer (SO)	Covered Bonds (real estate) Realkreditobligationer (RO)	Covered Bonds (real estate) (SDO)		
Structure	Assets remain on balance sheet, but are ringfenced in cover pool	Assets remain on balance sheet, but are ringfenced in cover pool	Assets remain on balance sheet, but are ringfenced in cover pool	Assets remain on balance sheet, but are ringfenced in cover pool		
Loan-to-value	60% at all times	70%	60-80%	60-80% at all time		
UCITS compliant	Yes	Yes	Yes	Yes		
Compliant with CRR art. 129	Yes	No (domestic law)	No (domestic law)	Yes		
Eligibility of collateral under all approaches and methods in CRR	Yes, only if quality step 3 or better (In DK quality step 2 or better)	Yes, only if quality step 3 or better (In DK quality step 2 or better)	Yes, only if quality step 3 or better (In DK quality step 2 or better)	Yes, only if quality step 3 or better (In DK quality step 2 or better)		
Risk weight (if held in banking	Quality 1 2-3 4-5 6 step	Quality 1 2-3 4-5 6 step	Quality 1 2-3 4-5 6 step	Quality 1 2-3 4-5 6 step		
book)	Risk	Risk 20% 50% 100% 150% weight	Risk 20% 50% 100% 150% weight	Risk 10% 20% 50% 100% weight		
Compliant with Liquidity- Coverage-Ratio (ECAI)	Yes, only if quality step 1-2	Yes, only if quality step 1-2	Yes	Yes		
Compliant with Liquidity- Coverage-Ratio (issue size)	Yes, only if the issue size is at least EUR 250 million (or the equivalent amount in domestic currency)	Yes , only if the issue size is at least EUR 250 million (or the equivalent amount in domestic currency)	Yes, only if the issue size is at least EUR 250 million (or the equivalent amount in domestic currency)	Yes, if the issue size is at least EUR 250 million (or the equivalent amount in domestic currency)		
Specific capital requirements	Yes, min 8% of RWA	Yes, min. 8% of RWA	Yes, min. 8% of RWA	Yes, min. 8% of RWA		
Balance principle (general or specific)	Specific Balance Principle No liquidity risk No FX risk Very low interest rate risk	Specific Balance Principle	Optional	Optional		
180-day liquidity buffer	Yes	Yes	Yes Match funding exempt	Yes Match funding exempt		
Limits on market and liquidity risk that issuers can assume	Yes	Yes	Yes	Yes		
Excluded from bail-in	Yes	Yes	Yes	Yes		
Investors have a preferential claim in the event of default	Yes	Yes	Yes	Yes		



## Investment of capital remains conservative (31/12/2023)





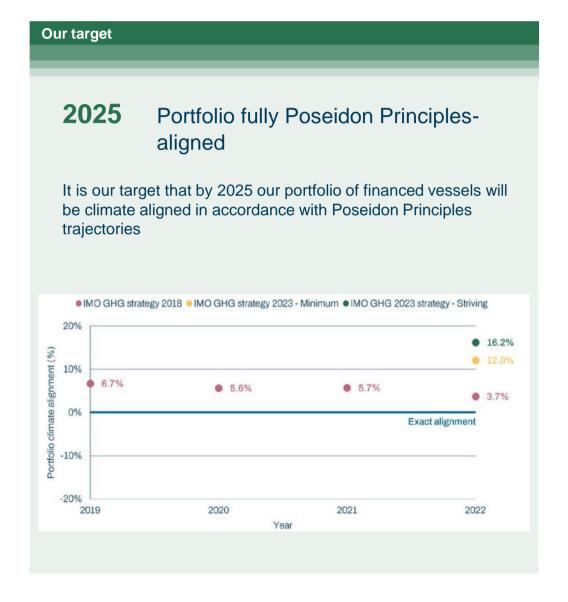


**Distribution of Securities Portfolio** 



# Poseidon Principles: A pioneering sustainable finance initiative for ship finance

- 35 banks had committed to the Poseidon Principles by August 2024 (approx. 80% of global shipping finance)
- The Poseidon Principles was established in 2019 and is four successful reporting cycles in. It is the leading forum for decarbonisation of ship finance portfolios. Danish Ship Finance is an active member of the Steering Committee
- This year, we report our climate alignment results against IMO's initial GHG strategy and its revised strategy. The new strategy offers two trajectories that can be pursued; a "Minimum" and a "Striving for".
- Compared to other reporting banks, our Portfolio Climate Alignment result against IMOs Initial GHG Strategy ranks 17 out of 29. Based on the Revised Strategy, we rank 6th, placing us in the upper percentile
- The data we obtain from our clients as part of the initiative provides us an increased level of visibility about climate risk in the portfolio





## Sustainability ratings and sustainability-linked loans

## Sustainability ratings



Maintained sustainability ratings coverage for 100% of our loan portfolio

- Primary focus is on material issues in shipping, with an emphasis on strategies for reducing greenhouse gas emissions.
- Individual ratings are reviewed annually or when a new transaction is considered by the Credit Committee.
- The framework is updated annually to ensure it evolves in line with societal discourse on sustainability, thereby maintaining the integrity of the ratings.

#### Sustainability rating framework

We assess all clients' documented levels of engagement, accountability and future planning on the following material issues:

Environment	Fuel consumption and energy efficiency			
	GHG emissions			
	Pollution prevention and biodiversity			
Social	Health and safety			
	Human rights and responsible business practices			
Governance	Anti-corruption and anti-bribery			
	Organisational anchoring of sustainability			
Ship recycling	Ship recycling policies and practices			
Quality of information	Public reporting and other information shared			

## Sustainabilitylinked loans



Settled 34% of new loans by volume as sustainability-linked

- In the first half of 2024, 34% of new lending incorporated sustainability incentives, an increase from 24% of loan disbursed in 2023
- We expect all agreements to have slight differences, and to be structured with varying degrees of complexity until a clear market benchmark materialises
- Our standard framework suggests that KPIs in loan agreements should be directly linked to the performance on Poseidon Principles trajectories and that owner's full fleet should be regarded, not just individual vessels in transactions



## Financed emissions from lending

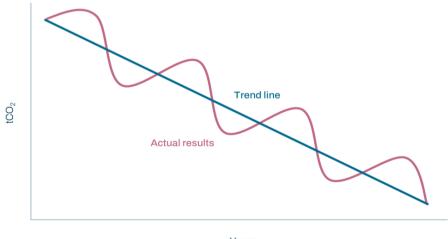
- Financed emissions account for by far the majority of the climate impact of our activities. It is therefore our No. 1 priority to steer our portfolio in the right direction and support our clients in their sustainable transition
- We have restated financed emissions historically to reflect wellto-wake emissions as opposed to tank-to-wake
- The underlying data for our financed emissions is identical to the data collected for Poseidon Principles reporting purposes
- In the absence of appropriate PCAF methodology to account for ship finance we use industry guideline established by FinanceDenmark, and make necessary methodology adjustments similar to other banks
- Ship values are part of the financed emissions calculation. In some years they are extremely volatile, and can therefore have a notable impact on the results from year to year

#### Financed emisssions from lending

Reporting year	2023	2022	2021	2020
Absolute emissions (million tonnes CO <sub>2</sub> e)	16	19	19	19
- Capital Centre Institute in General	13	16	16	17
- Capital Centre A	3	3	3	3
CO <sub>2</sub> intensity (tonnes Co <sub>2</sub> e / DKKm lending)	176	231	345	305
Share of portfolio covered by emissions data	89%	84%	83%	78%

We use the methodology developed by Finance Denmark (FIDA) in its sector guidelines for  $CO_2$  disclosures, since the Partnership for Carbon Accounting Financials (PCAF) does not currently include specific guidelines for shipping. Due to data constraints in the attribution factor, we use the ratio between the outstanding loan amount and the current ship value. We note that other banks which have published similar data have made the same methodology adjustments.

#### **Expected development in financed emissions**



Years



## Deep sector expertise

## Mortgages are continuously monitored and evaluated...



We have strong in-house expertise within shipping knowhow, market research, marine insurance, technical inspections and ship finance law, which is leveraged to actively manage the loan portfolio





DANISH SHIP FINANCE